# Agadir, Morocco March 20<sup>th</sup> – 24<sup>th</sup>, 2017



# SUPPORTING THE LDN FUND PROJECT

by sharing the EIB experience in structured layered funds – 23th March 2017

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## **Nature of outputs**

# Private assets Public goods



### Land use asset classes

.Sustainable Forest Plantation

.Afforestation/Reforestation

.Sustainable Agriculture

.Forest Conservation

.Restoration of Natural Capital on Private or Public Lands

**Green Infrastructure** e.g. natural corridors

.Agroforestry, farming conservation with nature-based approaches

.Pro-Biodiversity Businesses : "Green/Bio" Production. Ecotourism...

**Protection of Various Ecosystem** 

**Services:** Flood protection, Fire Prevention, Erosion Control, Air Control, Endangered Species, Pollination, Water Purification, Soil nutrients etc

### **Investors**

Direct or intermediated to private sector: equity, senior or mezz loans

### **Financing Instruments**

Classic or layered equity/debt funds with activation of revenues (carbon, PES, offsets...)

.Loans to Public Sector

.Blending

.Grants

.VC funds or seed funding

.Private equity/debt funds

Green Bonds? -----

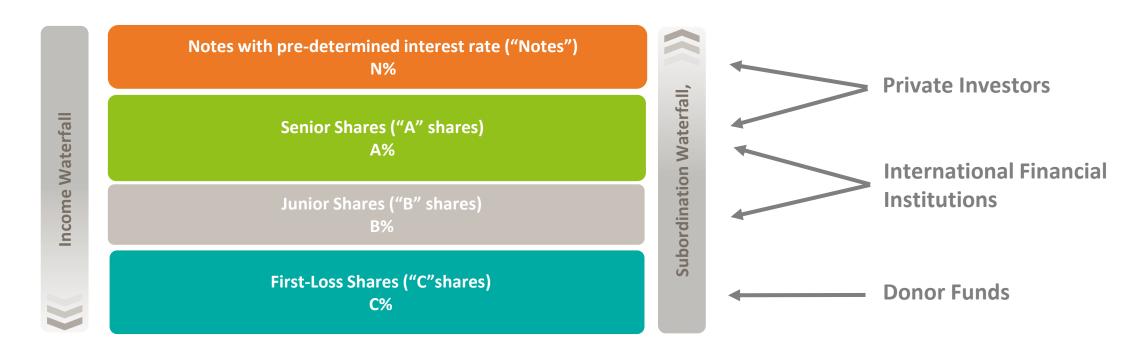


# How do layered funds work?



## EIB is invested (and is still considering to invest) in such tranched funds [or facilities]:

- Micro-Finance: EFSE (S-E Europe, Caucasus, Turkey)
- Renewable Energy & Energy Efficiency: Green for Growth (S-E Europe), EEEF (EU), GEEREF (worldwide)
- Natural Capital : NCFF (EU)



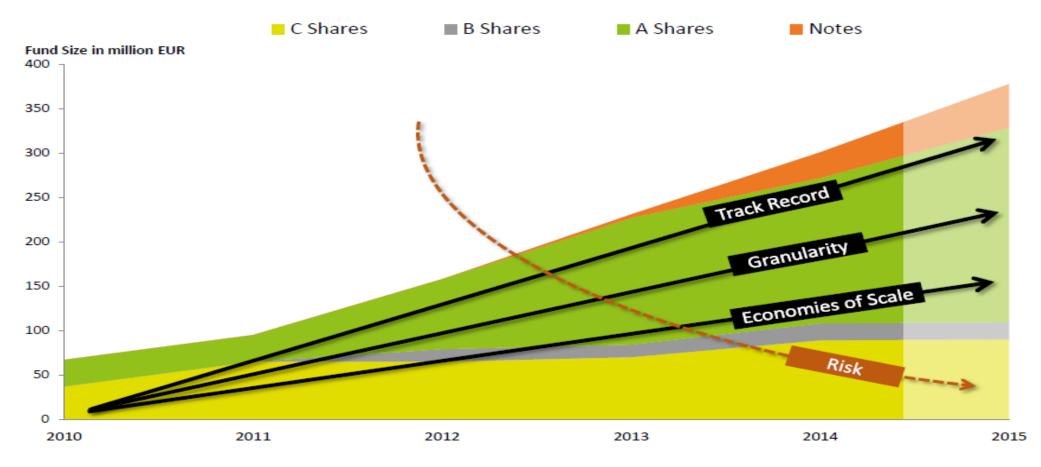






## Example of Green for Growth Fund – Funding Evolution

Tranched structures ideal for phasing in private investors over time



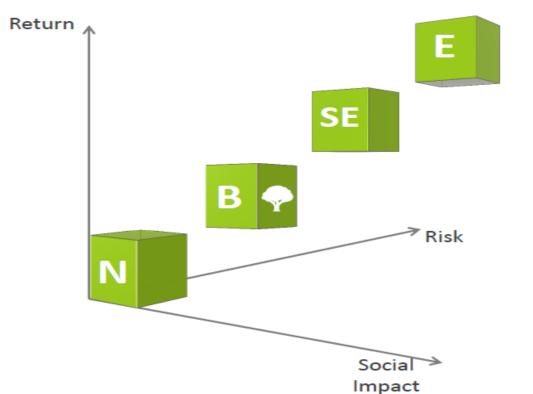






## Why layered structures make sense in development space

Segregation into tranches allows each investor to optimize balance of results



N = Note in debt impact fund

B = B Share in debt impact fund

SE = Senior equity in social PE fund

E = Equity in social PE fund





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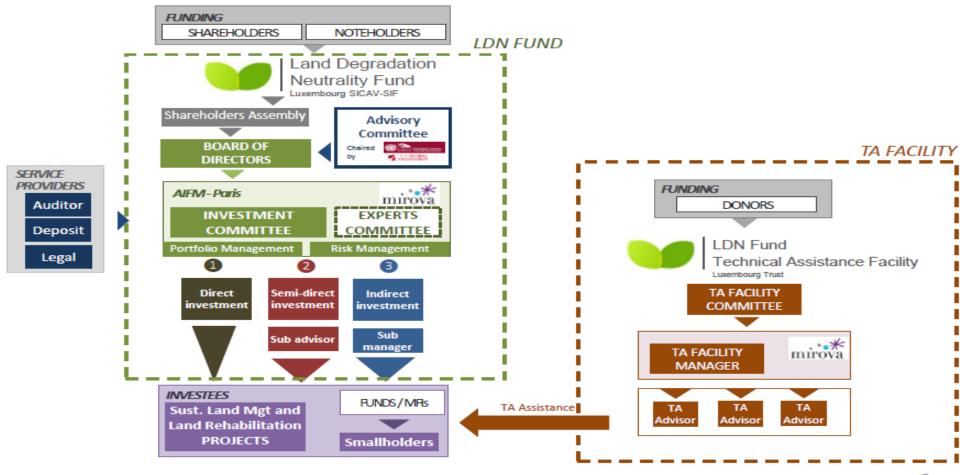


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### A PUBLIC-PRIVATE INVESTEMENT PLATFORM COMBINED WITH A TA FACILITY

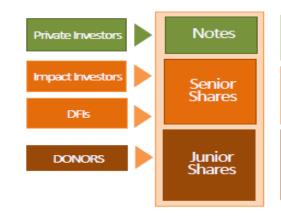


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### LAYERED FUND: DIFFERENT CAPITAL TRANCHES, SUITED TO EACH INVESTOR'S PROFILE



#### Notes reduce cost of capital:

- Low risk and associated low cost
- Creates wider participation in impact

#### Senior Shares, redeemable capital:

- Reduced level of risk
- Lower cost than pure equity
- Allows for DFI funding

#### Junior shares play a critical role:

- Take first loss risk
- Development orientated
- Efficient use of donor money
- Critical for sustainability of vehicle

### **Fund periods**

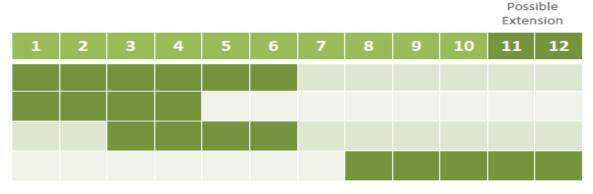
**Fund Life** 

**Investment Period** 

J&S shares raising

Notes raising

**Divestment Period** 



#### Comments

Or 15+1+1

Y5-6 only for debt

Limited commit. period

Only for equity investments

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Fifth Mediterranean Forest Week